

Message Text

LIMITED OFFICIAL USE

PAGE 01 KUALA 03586 150516Z

11

ACTION COME-00

INFO OCT-01 EA-07 ADP-00 EB-05 AGR-03 RSC-01 RSR-01 /018 W

----- 089510

R 150440Z AUG 73

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 4965

LIMITED OFFICIAL USE KUALA LUMPUR 3586

PASS COMMERCE

E.O. 11652: N/A

TAGS: BBAK

SUBJECT: COMMERCIAL INTELLIGENCE: ROBERT R. MULLEN & CO.

1. THE MALAYSIAN GOVERNMENT HAS REQUESTED THE EMBASSY TO PROVIDE INFORMATION ON THE FIRM ROBERT R. MULLEN & CO., 1700 PENNSYLVANIA AVENUE, N.W. WASHINGTON, DC, WHOSE SUBSIDIARY INTERPROGRES, IS CURRENTLY DOING A FEASIBILITY STUDY IN MALAYSIA FOR CATTLE RAISING. THE FIRM WAS CONTRACTED TO UNDERTAKE THE STUDY BY MALAYSIA'S FEDERAL INDUSTRIAL DEVELOPMENT AUTHORITY REPRESENTATIVE IN NEW YORK, WHO HAS SINCE RESIGNED FROM HIS POSITION. THE PARTICULARS ON THE CONTRACT ARE RATHER VAGUE. THE CONCERN OF THE MALAYSIAN GOVERNMENT HAS BECOME INTENSE FOLLOWING THE RECOMMENDATION OF TWO VISITING INTERPROGRES SPECIALISTS, WILLIAM WESCOTT AND A MR. BUNKER, THAT 200,000 ACRES OF LAND BELONG TO ANOTHER GOVERNMENT AGENCY BE ALLOCATED FOR CATTLE RAISING, RATHER THAN RUBBER AND OIL PALM PRODUCTION. THE TWO GENTLEMEN REPORTEDLY WILL FIND INVESTORS TO TAKE PART IN THE CATTLE-RAISING PROJECT AT THIS SITE. BEFORE MOVING AHEAD ON THE RECOMMENDATION, THE GOM WOULD LIKE ASSURANCE THAT MULLEN AND CO. ARE REPUTABLE, AND EXPERTS IN THEIR FIELD.

2. THE DEPARTMENT IS REQUESTED TO ADVISE ON THE BONA FIDES OF THE WASHINGTON FIRM AND ITS SUBSIDIARY. MR. DALE VINING, FORMER AGRICULTURAL ATTACHE IN KUALA LUMPUR AND NOW WITH THE DEPARTMENT OF AGRICULTURE IN WASHINGTON, MAY BE IN A POSITION

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KUALA 03586 150516Z

TO COMMENT ON THE FIRM'S CAPABILITIES.

LYDMAN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 AUG 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: hilburpw
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973KUALA03586
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730837/aaaabasu.tel
Line Count: 62
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hilburpw
Review Comment: n/a
Review Content Flags:
Review Date: 28 NOV 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28-Nov-2001 by martinml>; APPROVED <21-Dec-2001 by hilburpw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL INTELLIGENCE: ROBERT R. MULLEN & CO.
TAGS: BBAK
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005